



May 14, 2010

**PHILIPPINE STOCK EXCHANGE**

Listing and Disclosure Department  
Exchange Road, Ortigas Center, Pasig City

Attention: Ms. Janet A. Encarnacion  
*Head, Disclosure Department*

Subject: Vista Land & Lifescapes, Inc.: **SEC 17Q- March 31, 2009**

Gentlemen:

Please find SEC Form 17Q for the three months ended March 31, 2010 filed with the Securities and Exchange Commission today.

Very truly yours,

A handwritten signature in black ink, appearing to read 'BNE', is written over a faint, larger version of the signature.

BRIAN N. EDANG  
Officer-in-Charge

# COVER SHEET

C	S	2	0	0	7	0	3	1	4	5
S.E.C. Registration Number										

V	I	S	T	A		L	A	N	D		&		L	I	F	E	S	C	A	P	E	S	,	
I	N	C	.																					

(Company's Full Name)

L	A	S		P	I	N	A	S		B	U	S	I	N	E	S	S		C	E	N	T	E	R
N	A	T	I	O	N	A	L		R	O	A	D	,		T	A	L	O	N	,		L	A	S
P	I	N	A	S		C	I	T	Y															

(Business Address : No. Street/City/Province)

<b>Brian N. Edang</b>
Contact Person

<b>887-2264 loc 107</b>
Company Telephone Number

1 2	3 1
<i>Month</i>	<i>Day</i>
Calendar Year	

<b>17-Q</b>
FORM TYPE

0 6	1 5
<i>Month</i>	<i>Day</i>
Annual Meeting	

Secondary License Type, If Applicable

Dept. Requiring this Doc.		

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings	
Domestic	Foreign

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To be accomplished by SEC Personnel concerned

File Number										

\_\_\_\_\_ LCU

Document I.D.										

\_\_\_\_\_ Cashier

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE  
SECURITIES REGULATION CODE AND SRC RULE 17(2)(B) THEREUNDER

1. For the quarter ended **March 31, 2010**

2. SEC Identification Number **CS-200703145**

3. BIR Tax Identification No. **006-652-678**

4. **Vista Land & Lifescapes, Inc.**

Exact name of the registrant as specified in its charter

5. **Metro Manila, Philippines**

Province, country or other jurisdiction of incorporation

6. Industry Classification Code  (SEC Use Only)

7. **3<sup>rd</sup> Level Starmall Las Pinas C.V. Starr Avenue, Philamlife Village, Pamplona, Las Pinas City**

Address of Principal Office

**1746**  
Postal Code

8. **(632)-8065758**

Registrant's telephone number, including area code

9. **N/A**

Former name, former address and former fiscal year, if change since last report.

10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of each Class	Number of Shares of common stock outstanding
<b>Common stock (as of 3/31/2010)</b>	<b>8,538,740,614</b>

11. Are any of the registrant's securities listed on the Philippine Stock Exchange?

Yes  No

12. Check whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Section 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period of the registrant was required to file such reports.)

Yes  No

(b) has been subject to such filing requirements for the past 90 days.

Yes  No

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Vista Land & Lifescapes Inc.  
 Consolidated Balance Sheets  
 As of March 31, 2010 and December 31, 2009  
 (In Million Pesos)

	<b>Unaudited</b> <b>03/31/2010</b>	<b>Audited</b> <b>12/31/2009</b>
<b>ASSETS</b>		
Cash and Cash Equivalents	2,516	3,147
Receivables, Net (Note 3)	19,671	18,138
Real Estate for Sale and Dev't (Note 4)	28,324	28,721
Available for sales - Financial Assets	289	289
Investments	694	694
Property and Equipment	96	92
Advances to a Real Estate JV	1,551	1,551
Other Assets	1,991	2,004
<b>Total Assets</b>	<b>55,132</b>	<b>54,636</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
Bank Loans (Note 5)	4,508	4,557
Accounts and other payables (Note 6)	5,053	5,430
Customers' advances and deposits	3,898	3,638
Due to Related Parties	390	429
Income Tax Payable	95	95
Liabilities for unsubdivided land purchased	1,691	1,849
Pension liability	140	132
LTN (Note 7)	494	495
Deferred tax liabilities - net	2,784	2,626
<b>Total Liabilities</b>	<b>19,053</b>	<b>19,251</b>
<b>Equity</b>		
Capital Stock	8,539	8,539
Additional paid in capital	19,329	19,329
Retained Earnings	8,211	7,517
	36,079	35,385
Minority interest	-	-
<b>Total Equity</b>	<b>36,079</b>	<b>35,385</b>
<b>Total Liabilities &amp; SHE</b>	<b>55,132</b>	<b>54,636</b>



Vista Land & Lifescapes Inc.  
 Consolidated Income Statement  
 For the three months ended March 31, 2010 and 2009  
 (In Million Pesos)

	Unaudited Jan-Mar Q1-2010	Unaudited Jan-Mar 2010	Unaudited Jan-Mar Q1-2009	Unaudited Jan-Mar 2009
<b>REVENUE AND OTHER INCOME</b>				
Real Estate	2,684	2,684	2,452	2,452
Unrealized foreign exchange gains (losses)	9	9	(28)	(28)
Interest Income	196	196	158	158
Equity in net gain of an associate	—	—	—	—
Miscellaneous - net	58	58	107	107
	<b>2,947</b>	<b>2,947</b>	<b>2,689</b>	<b>2,689</b>
<b>COST &amp; EXPENSES</b>				
Real Estate	1,377	1,377	1,269	1,269
Operating expenses	587	587	518	518
Interest & Financing Charges	131	131	118	118
	<b>2,095</b>	<b>2,095</b>	<b>1,905</b>	<b>1,905</b>
INCOME BEFORE INCOME TAX	852	852	784	784
PROVISION FOR INCOME TAX	158	158	192	192
<b>NET INCOME</b>	<b>694</b>	<b>694</b>	<b>592</b>	<b>592</b>
Net income Attributable to:				
Equity Holders of Vista Land & Lifescapes, Inc.	694	694	591	591
Minority Interest	—	—	1	1
	694	694	592	592
Weighted average common shares	8,538	8,538	8,234	8,234
<b>Basic/Diluted Earnings Per share</b>	<b>Php0.08</b>	<b>Php0.08</b>	<b>Php0.07</b>	<b>Php0.07</b>



Vista Land & Lifescapes Inc.  
 Consolidated Statement of Changes in Equity  
 For the three months ended March 31, 2010 and 2009  
 (In Million Pesos)

	Unaudited <u>31-Mar-10</u>	Unaudited <u>31-Mar-09</u>
<b>CAPITAL STOCK</b> - P1 par value		
Authorized - 4,000,000 shares in Feb 28, 2007 and 12,000,000,000 in May 23, 2007		
Issued - 1,000,000 shares in Feb 28 and 8,538,740,614 shares as of March 31, 2010		
Balance at the beginning of period	8,539	8,539
Issuance of capital stock	-	-
<b>Balance at end of period</b>	<b>8,539</b>	<b>8,539</b>
<b>ADDITIONAL PAID-IN CAPITAL</b>		
Balance at the beginning of period	19,329	19,305
Issuance of treasury shares	-	-
Charges		
<b>Balance at end of period</b>	<b>19,329</b>	<b>19,305</b>
<b>DEPOSITS FOR FUTURE STOCK SUBSCRIPTIONS</b>		
Balance at beginning of period	-	-
Equity Movements of Subsidiaries	-	-
<b>Balance at end of period</b>	<b>-</b>	<b>-</b>
<b>RETAINED EARNINGS</b>		
Balance at end beginning of period	7,517	5,740
Net Income	694	591
<b>Balance at end of period</b>	<b>8,211</b>	<b>6,331</b>
	<b>36,079</b>	<b>34,175</b>
Treasury Stocks	-	(637)
	<b>36,079</b>	<b>33,538</b>



Vista Land & Lifescapes Inc.  
 Consolidated Statement of Cash Flows  
 For the three months ended March 31, 2010 and 2009  
 (In Million Pesos)

	Unaudited Jan-Mar Q1-2010	Unaudited Jan-Mar 2010	Unaudited Jan-Mar Q1-2009	Unaudited Jan-Mar 2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Income before income tax	852	852	784	784
Adjustments for:				
Interest Income	(196)	(196)	(158)	(158)
Interest Expense	131	131	118	118
Depreciation and amortization	22	22	7	7
Unrealized foreign exchange losses (gains)	(9)	(9)	28	28
<b>Operating income before changes in operating assets and liabilities</b>	<b>800</b>	<b>800</b>	<b>779</b>	<b>779</b>
<i>Decrease (increase) in:</i>				
Receivables	(1,533)	(1,533)	(1,790)	(1,790)
Real Estate for sale and developments	397	397	769	769
Other assets	13	13	38	38
<i>Increase(decrease) in:</i>				
Accounts and other payables	(377)	(377)	(103)	(103)
Customers' Advances and deposits	260	260	(190)	(190)
Liabilities for purchased land	(158)	(158)	(395)	(395)
Pension liability	8	8	-	-
<b>Cash used in operations</b>	<b>(590)</b>	<b>(590)</b>	<b>(892)</b>	<b>(892)</b>
Interest received	196	196	158	158
Interest paid	(124)	(124)	(91)	(91)
Income tax paid	-	-	44	44
<b>Net cash used in operating activities</b>	<b>(518)</b>	<b>(518)</b>	<b>(781)</b>	<b>(781)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Acquisition of property and equipments	(26)	(26)	1	1
Minority Interest	-	-	1	1
<b>Net cash provided by (used in) investing activities</b>	<b>(26)</b>	<b>(26)</b>	<b>2</b>	<b>2</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Proceeds from (payments of):				
Bank loans and loans payable	(48)	(48)	327	327
Due to related parties	(39)	(39)	(80)	(80)
LTN	-	-	(4)	(4)
Acquisition of Treasury Stock	-	-	(20)	(20)
<b>Net cash provided by (used in) financing activities</b>	<b>(87)</b>	<b>(87)</b>	<b>303</b>	<b>223</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(631)</b>	<b>(631)</b>	<b>(556)</b>	<b>(556)</b>
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	3,147	3,147	5,045	5,045
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>2,516</b>	<b>2,516</b>	<b>4,489</b>	<b>4,489</b>



**Vista Land & Lifescapes, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**

1. The Consolidated financial statements of Vista Land & Lifescapes, Inc. and its Subsidiaries have been prepared in accordance with accounting principles generally accepted in the Philippines, as set forth in Philippine Financial Reporting Standards (PFRS). Accounting principles/policies and methods of computation applied for the three months ended March 31, 2010 are the same as those applied in the preceding calendar year.

Adoption of New and Amended Accounting Standards and Interpretations

The accounting policies adopted are consistent with those of the previous financial year except for the following new and amended Standards and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) Interpretations which became effective on January 1, 2009. Except as otherwise indicated, the adoption of the new and amended Standards and Philippine Interpretations did not have a significant impact on the Group's consolidated financial statements.

- PFRS 1, *First-time Adoption of Philippine Financial Reporting Standards - Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate*  
The amendment allows an entity, in its separate financial statements, to determine the cost of investments in subsidiaries, jointly controlled entities or associates (in its opening PFRS financial statements) as one of the following amounts: (a) cost determined in accordance with PAS 27, *Consolidated and Separate Financial Statements*; (b) at the fair value of the investment at the date of transition to PFRS, determined in accordance with PAS 39, *Financial Instruments: Recognition and Measurement*; or (c) previous carrying amount (as determined under generally accepted accounting principles) of the investment at the date of transition to PFRS.
- PFRS 2, *Share-based Payment - Vesting Condition and Cancellations*  
This Standard has been revised to clarify the definition of a vesting condition and prescribes the treatment for an award that is effectively cancelled. It defines a vesting condition as a condition that includes an explicit or implicit requirement to provide services. It further requires nonvesting conditions to be treated in a similar fashion to market conditions. Failure to satisfy a nonvesting condition that is within the control of either the entity or the counterparty is accounted for as cancellation. However, failure to satisfy a nonvesting condition that is beyond the control of either party does not give rise to a cancellation.
- PFRS 8, *Operating Segments*  
It replaces PAS 14, *Segment Reporting*, and adopts a full management approach to identifying, measuring and disclosing the results of an entity's operating segments. The information reported would be that which management uses internally for evaluating the performance of operating segments and allocating resources to those segments. Such information may be different from that reported in the consolidated statement of financial position and consolidated statement of income and the company will provide explanations and reconciliations of the differences. This Standard is only applicable to an entity that has debt or equity instruments that are traded in a public market or that files (or is in the process of filing) its financial statements with a securities commission or similar party.

- Amendments to PAS 1, *Presentation of Financial Statements*

In accordance with the amendments to PAS 1, the statement of changes in equity shall include only transaction with owners, while non-owner changes will be presented in equity as a single line with details included in a separate statement. Owners are defined as holders of instruments classified as equity.

In addition, the amendments to PAS 1 provides for the introduction of a new statements of comprehensive income that combines all items of income and expenses recognized in the profit or loss together with ‘other comprehensive income’. Entities may choose to present all items in one statement, or to present two linked statements, a separate statement of income and a statement of comprehensive income. These amendments also require additional requirements in the presentation of the statements of financial position and owner’s equity as well as additional disclosures to be included in the financial statements. Adoption of these amendments resulted in the following: (a) change in the title from consolidated balance sheet to consolidated statement of financial position; and (b) change in the presentation of changes in equity and other comprehensive income - non-owner changes in equity are now presented in the consolidated statement of comprehensive income.

- Amendments to PFRS 7, *Financial Instruments: Disclosures - Improving Disclosures about Financial Instruments*

The amendments to PFRS 7 introduce enhanced disclosures about fair value measurement and liquidity risk. The amendments to PFRS 7 require fair value measurements for each class of financial instruments to be disclosed by the source of inputs, using the following three-level hierarchy: (a) Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities; (b) Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and (c) Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs). The level within which the fair value measurement is categorized must be based on the lowest level of input to the instrument’s valuation that is significant to the fair value measurement in its entirety.

Additional disclosures required in the amendments to PFRS 7 are shown in Note 8. The amendments to PFRS 7 also introduce two major changes in liquidity risk disclosures as follows: (a) exclusion of derivative liabilities from maturity analysis unless the contractual maturities are essential for an understanding of the timing of the cash flows and (b) inclusion of financial guarantee contracts in the contractual maturity analysis based on the maximum amount guaranteed.

- Amendment to PAS 23, *Borrowing Costs*

The Standard has been revised to require capitalization of borrowing costs when such costs relate to a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. The Group’s previous policy was to expense borrowing costs as they were incurred. In accordance to the transitional provisions of the amended PAS 23, the Group has adopted the Standard on a prospective basis. Therefore, borrowing costs are capitalized on qualifying assets with a commencement date on or after January 1, 2009. No changes were made on the borrowing costs incurred until that date that have previously been expensed. In 2009, a total of ₱7.98 million borrowing costs have been capitalized on qualifying assets and were included in the “Real estate inventories” account (see Note 4).

- Amendments to PAS 32, *Financial Instruments: Presentation*, and PAS 1, *Presentation of Financial Statements - Puttable Financial Instruments and Obligations Arising on Liquidation*  
These amendments specify, among others, that puttable financial instruments will be classified as equity if they have all of the following specified features: (a) the instrument entitles the holder to require the entity to repurchase or redeem the instrument (either on an ongoing basis or on liquidation) for a pro rata share of the entity's net assets; (b) the instrument is in the most subordinate class of instruments, with no priority over other claims to the assets of the entity on liquidation; (c) all instruments in the subordinate class have identical features; (d) the instrument does not include any contractual obligation to pay cash or financial assets other than the holder's right to a pro rata share of the entity's net assets; and (e) the total expected cash flows attributable to the instrument over its life are based substantially on the profit or loss, a change in recognized net assets, or a change in the fair value of the recognized and unrecognized net assets of the entity over the life of the instrument.
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*  
This Interpretation requires customer loyalty award credits to be accounted for as a separate component of the sales transaction in which they are granted and therefore part of the fair value of the consideration received is allocated to the award credits and realized in income over the period that the award credits are redeemed or has expired.
- Philippine Interpretation IFRIC 16, *Hedges of a Net Investment in a Foreign Operation*  
This Interpretation provides guidance on identifying foreign currency risks that qualify for hedge accounting in the hedge of net investment; where within the group the hedging instrument can be held in the hedge of a net investment; and how an entity should determine the amount of foreign currency gains or losses, relating to both the net investment and the hedging instrument, to be recycled on disposal of the net investment.

#### *Improvements to PFRS effective in 2009*

In May 2008, the International Accounting Standards Board (IASB) issued its first omnibus of amendments to certain Standards, primarily with a view to removing inconsistencies and clarifying wording. These are the separate transitional provisions for each Standard. Except as otherwise indicated, the adoption of these new Standards did not have a significant impact on the Group's consolidated financial statements:

- PFRS 2, *Share-based Payments*
- PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*
- PAS 16, *Property, Plant and Equipment*
- PAS 18, *Revenue*
- PAS 19, *Employee Benefits*
- PAS 23, *Borrowing Costs*
- PAS 28, *Investments in Associates*
- PAS 31, *Interests in Joint Ventures*
- PAS 36, *Impairment of Assets*
- PAS 38, *Intangible Assets*
- PAS 39, *Financial Instruments: Recognition and Measurement*
- PAS 40, *Investment Property*

### Future Changes in Accounting Policies

The Group will adopt the following Standards and Interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended Standards and Philippine Interpretations to have significant impact on its financial statements.

#### *Effective in 2010*

- Revised PFRS 3, *Business Combinations* and PAS 27, *Consolidated and Separate Financial Statements*  
The revised PFRS 3 will become effective for annual periods beginning on or after July 1, 2009. It introduces a number of changes in the accounting for business combinations that will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. The revised PAS 27 requires, among others, that (a) change in ownership interests of a subsidiary (that do not result in loss of control) will be accounted for as an equity transaction and will have no impact on goodwill nor will it give rise to a gain or loss; (b) losses incurred by the subsidiary will be allocated between the controlling and noncontrolling interests (previously referred to as 'minority interests'); even if the losses exceed the noncontrolling equity investment in the subsidiary; and (c) on loss of control of a subsidiary, any retained interest will be remeasured to fair value and this will impact the gain or loss recognized on disposal. The changes introduced by the revised PFRS 3 and PAS 27 must be applied prospectively and will affect future acquisitions and transactions with noncontrolling interests.
- Amendments to PAS 27, *Consolidated and Separate Financial Statements - Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate*  
Amendments to PAS 27 will be effective for annual periods beginning on or after July 1, 2009 which has changes in respect of the holding companies' separate financial statements, including, (a) the deletion of 'cost method', making the distinction between pre- and post-acquisition profits no longer required; and (b) in cases of reorganizations where a new parent is inserted above an existing parent of the group (subject to meeting specific requirements), the cost of the subsidiary is the previous carrying amount of its share of equity items in the subsidiary rather than its fair value. All dividends will be recognized in the statement of financial performance. However, the payment of such dividends requires the entity to consider whether there is an indicator of impairment.
- Amendment to PAS 39, *Financial Instruments: Recognition and Measurement -Eligible hedged items*  
This Amendment, which will be effective for annual periods beginning on or after July 1, 2009, addresses only the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. The amendment clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as a hedged item.
- Amendment to PFRS 2, *Share-based Payments - Group Cash-settled Share-based Payment Transactions*  
The amendments to PFRS 2, effective for annual periods beginning on or after January 1, 2010, clarify the scope and the accounting for group cash-settled share-based payment transactions.

- Philippine Interpretation IFRIC 17, *Distribution of Noncash Assets to Owners*  
This Interpretation is effective for annual periods beginning on or after July 1, 2009 with early application permitted. It provides guidance on how to account for noncash distributions to owners. The Interpretation clarifies when to recognize a liability, how to measure it and the associated assets, and when to derecognize the asset and liability.
- Philippine Interpretation IFRIC 18, *Transfer of Assets to Customers*  
This Interpretation provides guidance to all entities that receive from customers an item of property, plant and equipment or cash for the acquisition or construction of such item and such item is used to connect the customer to a network or to provide ongoing access to a supply of goods or services, or both. The Interpretation requires an assessment of whether an item of property, plant and equipment or cash for the acquisition or construction of such item meets the definition of an asset. If the terms of the agreement are within the scope of this interpretation, a transfer of an item of property, plant and equipment would be an exchange for dissimilar goods or services. Consequently, the exchange is regarded as a transaction which generates revenue. This Interpretation is to be applied prospectively to transfer of assets from customers received in periods beginning on or after July 1, 2009. Entities may however choose to apply this interpretation to earlier periods, provided valuations can be obtained at the time the transfer occurred.

*Effective in 2012*

- Philippine Interpretation IFRIC 15, *Agreements for the Construction of Real Estate*  
This Interpretation, which will be effective January 1, 2012, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. This Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion.

*Improvements to PFRS effective in 2010*

The omnibus amendments to PFRS issued in 2009 were issued primarily with a view to removing inconsistencies and clarifying wording. The following amendments are effective for annual periods financial years January 1, 2010 except otherwise stated. The Group has not yet adopted the following amendments and anticipates that these changes will have no material effect on the financial statements.

- PFRS 2, *Share-based Payment*  
It clarifies that the contribution of a business on formation of a joint venture and combinations under common control are not within the scope of PFRS 2 even though they are out of scope of PFRS 3. The amendment is effective for financial years on or after July 1, 2009.
- PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*  
It clarifies that the disclosures required in respect of noncurrent assets and disposal groups classified as held for sale or discontinued operations are only those set out in PFRS 5. The disclosure requirements of other PFRS only apply if specifically required for such noncurrent assets or discontinued operations.

- PFRS 8, *Operating Segment Information*  
It clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker.
- PAS 1, *Presentation of Financial Statements*  
It clarifies that the terms of a liability that could result, at anytime, in its settlement by the issuance of equity instruments at the option of the counterparty do not affect its classification.
- PAS 7, *Statement of Cash Flows*  
It explicitly states that only expenditure that results in a recognized asset can be classified as a cash flow from investing activities.
- PAS 17, *Leases*  
It removes the specific guidance on classifying land as a lease. Prior to the amendment, leases of land were classified as operating leases. The amendment now requires that leases of land are classified as either 'finance' or 'operating' in accordance with the general principles of PAS 17. The amendment will be applied retrospectively.
- PAS 36, *Impairment of Assets*  
It clarifies that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in PFRS 8 before aggregation for reporting purposes.
- PAS 38, *Intangible Assets*  
It clarifies that if an intangible asset acquired in a business combination is identifiable only with another intangible asset, the acquirer may recognize the group of intangible assets as a single asset provided the individual assets have similar useful lives. Also, it clarifies that the valuation techniques presented for determining the fair value of intangible assets acquired in a business combination that are not traded in active markets are only examples and are not restrictive on the methods that can be used.
- PAS 39, *Financial Instruments: Recognition and Measurement*  
It clarifies the following:

  - (a) That a prepayment option is considered closely related to the host contract when the exercise price of a prepayment option reimburses the lender up to the approximate present value of lost interest for the remaining term of the host contract.
  - (b) That the scope exemption for contracts between an acquirer and a vendor in a business combination to buy or sell an acquiree at a future date applies only to binding forward contracts, and not derivative contracts where further actions by either party are still to be taken.
  - (c) That gains or losses on cash flow hedges of a forecast transaction that subsequently results in the recognition of a financial instrument or on cash flow hedges of recognized financial instruments should be reclassified in the period that the hedged forecast cash flows affect profit or loss.
- Philippine Interpretation IFRIC 9, *Reassessment of Embedded Derivatives*  
It clarifies that it does not apply to possible reassessment at the date of acquisition, to embedded derivatives in contracts acquired in a business combination between entities or businesses under common control or the formation of joint venture.

- Philippine Interpretation IFRIC 16, *Hedge of a Net Investment in a Foreign Operation*  
It states that, in a hedge of a net investment in a foreign operation, qualifying hedging instruments may be held by any entity or entities within the group, including the foreign operation itself, as long as the designation, documentation and effectiveness requirements of PAS 39 that relate to a net investment hedge are satisfied.

## 2. Basis of Consolidation

The consolidated financial statements comprise the financial statements of Vista Land and Lifescapes and its subsidiaries as at March 31, 2010 and 2009 and for period ended March 31, 2010. The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company, using consistent accounting policies. The following are the Group's wholly subsidiaries:

- Camella Homes, Inc. (CHI) and Subsidiaries
- Brittany Corporation (Brittany)
- Crown Asia Properties, Inc. (CAPI)
- Communities Philippines, Inc. (CPI) and Subsidiaries; and
- Vista Residences, Inc. (Formerly Polar Mines Realty Ventures, Inc.) (VRI)

The Group is engaged mainly in the development of residential subdivisions and construction of housing and condominium units. The Group offers a range of products from socialized and affordable housing to middle income and high-end subdivision house and lots and condominium projects.

### *Camella Homes, Inc. and Subsidiaries*

On October 30, 2007, SEC approved the merger between Palmera Homes, Inc., Eastridge Estates, Inc., Ridgewood Estates, Inc. and Household Development Corp. (HDC), the latter being the surviving entity. All of these entities are within the group of Camella Homes. HDC did not issue any consideration in exchange for the shares of the three other subsidiaries. HDC and the Parent Company has accounted for this transaction as reorganization of entities under common control, using pooling of interest method. Accordingly, the accompanying consolidated financial statements have been prepared as if the current corporate structure had been in existence in all periods presented.

On August 15, 2008, the shareholders ratified the BOD approval of the amendment of the name of the corporation from "C & P Homes, Inc." to "Camella Homes, Inc." Likewise, the shareholders ratified the BOD resolution to change the par value of shares from ₱1.00 per share to ₱10,000 per share. The amendments in the articles of incorporation was approved by SEC on March 12, 2009, to increase the par value from ₱1.00 per share to ₱10,000 per share and correspondingly decrease the number of shares comprising the authorized capital stock of CHI from seven (7) billion to 700,000 shares.

### *Crown Asia Properties, Inc.*

On August 13, 2008, SEC approved the merger between Symmetrical Ventures, Inc., Crown Asia Properties (North), Inc., and Crown Asia Properties, Inc., the latter being the surviving entity. Crown Asia Properties Inc. did not issue any consideration in exchange for the shares accounted for this transaction and accounted this transaction as reorganization of entities under common control, using pooling of interest method. Accordingly, the accompanying financial statements have been prepared as if the current corporate structure had been in existence in all periods presented.

*Communities Philippines, Inc. and Subsidiaries*

At a meeting on August 6, 2008, the BOD approved the increase of the authorized capital of CPI from fifty million pesos (₱50,000,000) divided into five hundred thousand (500,000) shares with par value of one hundred pesos (₱100) per share to one billion (10,000,000,00) divided into ten million (10,000,000) shares with par value of one hundred pesos (₱100) per share. Also, on the same date, the BOD and the stockholders amended the corporate name from “Crown Communities Holdings, Inc” to “Communities Philippines, Inc.” The SEC approved the increase of capital stock and the application of change in corporate name on September 24, 2008. Out of the increase in the authorized capital stock of CPI, the amount of five hundred million (₱ 500,000,000) pesos has been actually subscribed by the Parent Company and the amount of five hundred four million three hundred seventy-two thousand nine hundred (₱504 million) pesos has been paid, inclusive of premium, by way of assignment of shares of stocks on the following subsidiaries:

- Communities Cebu, Inc.
- Communities Davao, Inc.
- Communities Iloilo, Inc.
- Communities Pampanga, Inc.

In 2009, the BOD and the stockholders approved the change in the corporate names of CPI’s subsidiaries which was approved by SEC on various dates as follows:

Former Name	Current Name	Date Approved
Communities Philippines Cam. Sur, Inc.	Communities Naga, Inc.	March 13, 2009
Crown Communities (Batangas), Inc.	Communities Batangas, Inc.	April 1, 2009
Crown Communities (Bulacan), Inc.	Communities Bulacan, Inc.	July 31, 2009
Crown Communities (Cagayan), Inc.	Communities Cagayan, Inc.	April 15, 2009
Crown Communities (Cebu), Inc.	Communities Cebu, Inc.	June 30, 2009
Crown Communities (Davao), Inc.	Communities Davao, Inc.	April 3, 2009
Crown Communities (Iloilo), Inc.	Communities Iloilo, Inc.	April 16, 2009
Crown Communities (Pampanga), Inc.	Communities Pampanga, Inc.	April 3, 2009
Crown Communities (Pangasinan), Inc.	Communities Pangasinan, Inc.	July 7, 2009

Moreover, the BOD and stockholders approved the change of registered address of all fifteen (15) subsidiaries under CPI which has now a uniform principal address at Mezzanine Floor, Starmall Complex, EDSA cor. Shaw Blvd., Mandaluyong City. The SEC subsequently approved the amendment on various dates above.

*Vista Residences, Inc.*

On October 29, 2009, the Group acquired from Polar Property, through the Parent Company, 97.50% voting shares of VRI in exchange of 320,686,000 treasury shares valued at ₱660.61 million. The Parent Company accounted for the acquisition using the purchase method.

On December 4, 2009, the BOD and the stockholders approved the change in the corporate name from “Polar Mines Realty Ventures, Inc.” to “Vista Residences, Inc. “. On January 29, 2010, the SEC approved the change in corporate name.



The consolidated financial statements include the financial statements of the Parent Company and the following domestic subsidiaries:

	<b>Percentages equity interest</b>		
	<b>2009</b>	<b>2008</b>	<b>2007</b>
Brittany	100.00%	100.00%	100.00%
CAPI	100.00	100.00	100.00
CHI	100.00	100.00	100.00
Household Development Corp.	100.00	100.00	100.00
Mandalay Resources Corp.	100.00	100.00	100.00
C&P International Limited	100.00	100.00	100.00
CPI	100.00	100.00	100.00
Communities Batangas, Inc.	100.00	100.00	100.00
Communities Bulacan, Inc.	100.00	100.00	100.00
Communities Cagayan, Inc.	100.00	100.00	100.00
Communities Cebu, Inc.	100.00	100.00	100.00
Communities Davao, Inc.	100.00	100.00	100.00
Communities General Santos, Inc.	100.00	100.00	—
Communities Iloilo, Inc.	100.00	100.00	100.00
Communities Isabela, Inc.	100.00	100.00	—
Communities Leyte, Inc.	100.00	100.00	—
Communities Naga, Inc.	100.00	100.00	100.00
Communities Negros Occidental, Inc.	100.00	100.00	—
Communities Pampanga, Inc.	100.00	100.00	100.00
Communities Pangasinan, Inc.	100.00	100.00	100.00
Communities Tarlac, Inc.	100.00	100.00	—
VRI	100.00	—	—

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. Control is achieved when the Group has the power to govern the financial and operating decisions of an entity so as to obtain benefits from its activities. The results of subsidiaries acquired or disposed during the year are included in the consolidated statement of comprehensive income from the date of the acquisition or up to the date of disposal, as appropriate.

Except as stated otherwise, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All significant intercompany balances and transactions, including intercompany profits and unrealized profits and losses, were eliminated during consolidation in accordance with the accounting policy on consolidation.

Minority interests represent the portion of profit or loss and net assets in subsidiaries not wholly owned by the Parent Company and are presented separately in the consolidated statement of comprehensive income and consolidated statement of changes in equity and within equity in the consolidated statement of financial position, separately from the Parent Company's equity.

### 3. Receivables

This account consists of:

<b>Installment Contracts Receivables:</b>	
Short –term	7,684
Long-Term	9,458
	<hr/>
	17,142
<b>Receivables from Contractors suppliers, brokers and others</b>	
	<hr/>
	2,867
	20,009
Less: allowance for probable losses	(338)
	<hr/>
<b>Total Receivable, net</b>	<b>19,671</b>
	<hr/> <hr/>

#### Installment Contracts Receivable

*Short-term installment contracts receivable* consists of accounts collectible in equal monthly principal installments usually within 12 to 18 months, with the entire repayment period not exceeding 24 months. The corresponding titles to the subdivision units sold under this arrangement are transferred to the buyers only upon full payment of the contract price.

To further improve much needed operating cash flows without significantly affecting profitability, the Group shifted its focus from government-financed to internally financed sales transactions which entailed shorter repayment periods. A substantial portion of the real estate sales was internally financed under the short-term deferred cash payment arrangement.

*Long-term installment contracts receivable* principally consists of amounts arising from sale of real estate subdivision units which are collectible within 2 to 15 years with interest at prevailing market rates. The corresponding titles to the subdivision units sold under this arrangement are transferred to the buyers only upon full payment of the contract price.

The following presents the breakdown of installment contracts receivable and receivables from contractors, suppliers, brokers and others by maturity dates:

Due within 1 yr	
Installment receivable	7,684
Receivables from Contractors suppliers, brokers and others	2,867
	<hr/>
	10,551
Due over 1 yr	
Installment receivable	9,458
Receivables from Contractors suppliers, brokers and others	-
	<hr/>
	9,458
	<hr/>
<b>Total Receivables, gross</b>	<b>20,009</b>
	<hr/> <hr/>

#### 4. Real Estate for Sale and Development

This account consists of:

Subdivision land available for sales	12,629
Less reserve for land development	(4,972)
	<hr/>
	7,657
Residential units for sale and development	3,651
	<hr/>
Total subdivision land and residential units for sale and Developments	11,308
	<hr/>
Undeveloped land	17,016
	<hr/>
<b>Total</b>	<b>28,324</b>

Subdivision land available for sale and development represents real estate subdivision projects in which the Group has been granted license to sell by the Housing and Land Use Regulatory Board of the Philippines.

Borrowing cost capitalized in 2009 amounted to ₱7.98 million.

#### 5. Bank Loans

This account consists of:

	Maturity	Principal
Bank Loans		
Banco de Oro	2010	270
Bank of Commerce	2011	135
Unionbank	2015	46
		<hr/>
		451
Loans payable		4,057
		<hr/>
<b>Total</b>		<b>4,508</b>

Bank loans represent long-term payable to local banks bearing average interest rates of 8.0% and 5.99% as of March 31, 2010 and December 31, 2009, respectively. The interest rates are based on the latest 91-day and 182-day treasury bill rates plus spread rate of 2.0% to 2.5%. These loans are payable in annual installments for a maximum loan period of ten years.

The loans payable pertain to sold "Installment contracts receivable". These loans had fixed interest rates ranging from 5.00% to 14.00% in 2009 and in the three months ended March 31, 2010 based on the remaining terms of the sold installment contracts receivable, payable on equal monthly installments over a maximum period of years depending on the terms of the installment contracts receivable

## 6. Accounts and Other Payables

This account consists of:

Accounts payable	1,479
Accrued expenses	1,389
Deferred VAT Payable	962
Retention Payable	680
Commission Payable	471
Others	72
<b>Total</b>	<b>5,053</b>

The accounts payable, accrued expenses, retention payable and commissions payable are noninterest-bearing and are mostly composed of payable to contractors and supplier of materials

## 7. Long Term note (LTN)

The LTN's, which is payable over fifteen years, was initially recorded at present value of ₱1.29 billion (US\$26.52 million) with discount amounting to ₱982 million (US\$20.25 million). There will be a quarterly accretion of interest expense for the next 15 years. The above transaction resulted to a gain of ₱1.44 billion presented as a separate line item in the consolidated statement of comprehensive income under the account "Gain from restructuring" in 2007. The LTN was translated to Philippine peso using the USD/Php foreign exchange rate as of December 31, 2007 of ₱41.28 to US\$1.00 which resulted to a foreign exchange gain of ₱199.88 million which is presented under "Miscellaneous income" account in the consolidated statements of comprehensive income.

Interest rates ranges for LTNs ranges from 1% to 5% over certain contractual periods with effective interest rate of 8.59%.

The total amount of interest expense recognized in 2009 and the three months ended March 31, 2010 pertaining to accretion of LTNs amounted to ₱62.72 million and ₱8.83 million, respectively.

In 2009, the Company settled an amount of ₱1,019.77 million (US\$28.53 million) of LTNs which resulted to a loss amounting to ₱318.81 million.

As of March 31, 2010 and December 31, 2009 the outstanding balance of the LTNs amounted to ₱493.62 million and ₱495.43 million, respectively.

## 8. Financial Instruments

### Financial Risk Management Objectives and Policies

#### *Capital Management*

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

The following table shows the component of the Company's capital as of March 31, 2010 and December 31, 2009 (in million pesos).

	<b>Mar 31, 2010</b>	Dec 31, 2009
Total paid-up capital	<b>27,868</b>	27,868
Retained earnings	<b>8,211</b>	7,517
	<b>36,079</b>	35,385

#### *Financial Risk*

The Group's principal financial liabilities comprise of bank loans, loans payable, accounts and other payables, liabilities for purchased land and long-term commercial papers and floating rate notes payable. The main purpose of the Group's financial liabilities is to raise finance for the Group's operations. The Group has various financial assets such as installment contracts receivable, cash and cash equivalents and short-term investments, which arise directly from its operations. The main risks arising from the use of financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk.

The BOD reviews and approves with policies for managing each of these risks. The Group monitors market price risk arising from all financial instruments and regularly report financial management activities and the results of these activities to the BOD.

The Group's risk management policies are summarized below. The exposure to risk and how they arise, as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk did not change from prior years.

#### *Interest Rate Risk*

The Group's exposure to market risk for changes in interest rates, relates primarily to its financial assets and liabilities that are interest bearing.

The Group's policy is to manage its interest cost by entering into a mixed of fixed and floating rate debts. The Group's interest rate on US dollar denominated LTNs has been fixed over a 15-year period. As of December 31, 2009, 20.34% of the Group's borrowings are at floating rates. The Group also regularly enters into short-term loans as it relates to its sold installment contracts receivable in order to cushion the impact of potential increase in loan interest rates.

The table below shows the financial assets and liabilities that are interest-bearing (in million pesos except for the effective interest rate):

<b>Financial Assets</b>	<b>Mar 31, 2010</b>		<b>Dec 31, 2009</b>	
	<b>Effective Interest Rate</b>	<b>Amount</b>	<b>Effective Interest Rate</b>	<b>Amount</b>
<i>Fixed Rate</i>				
Cash and cash equivalents	1.6% - 4.6%	2,377	1.6% - 4.6%	3,011
Short-term cash				
Investments	5.0% - 6.5%	139	5.0% - 6.5%	136
Installment contracts receivable	16.0% - 19.0%	17,142	16.0% - 19.0%	15,702
<b>Total</b>		<b>19,658</b>		<b>18,849</b>
<b>Financial Liabilities</b>				
<i>Floating Rate</i>				
Bank Loans	91-day and 182-day treasury bill rates plus spread of 2.0% to 2.5%	451	91-day and 182-day treasury bill rates plus spread of 2.0% to 2.5%	452
<i>Fixed Rate</i>				
LTNs	8.59%	494	8.59%	495
		<b>945</b>		<b>947</b>

*Foreign Exchange Risk*

The Group's foreign exchange risk results primarily from movements of the Philippine peso against the United States Dollar (USD). Approximately 2.57% and 2.59% of the total liabilities of the Group as of December 31, 2009 and March 31, 2010, respectively, are denominated in USD. The Group's foreign currency-denominated debt comprises of the LTNs. Below are the carrying values and the amounts in US\$ of these foreign currency denominated liabilities. There are no foreign currency denominated assets.

	<b>Mar 31, 2010</b>		<b>Dec 31, 2010</b>	
	<b>Peso</b>	<b>US\$</b>	<b>Peso</b>	<b>US\$</b>
LTNs	494	11	495	11

The following table demonstrates the sensitivity to a reasonably possible change in foreign exchange rate of USD/Php until its next reporting period with all other variables held constant, of the Group's profit before tax and the Group's equity, (due to year end translation of foreign currency denominated assets and liabilities) as of March 31, 2010:

	<b>Increase/decrease in US Dollar rate</b>	<b>Effect on profit before tax</b>
LTNs	+₱1.00	(₱11) million
	-₱1.00	₱11 million

There are no items affecting equity except for those impacting profit or loss.

### *Credit Risk*

The Group transacts only with recognized, creditworthy third parties. The Group's receivables are monitored on an ongoing basis resulting to manageable exposure to bad debts. Real estate buyers are subject to standard credit check procedures, which are calibrated based on payment scheme offered. The Group's respective credit management units conduct a comprehensive credit investigation and evaluation of each buyer to establish creditworthiness.

Receivable balances are being monitored on a regular basis to ensure timely execution of necessary intervention efforts. In addition, the credit risk for installment contracts receivable is mitigated as the Group has the right to cancel the sales contract without need for any court action and take possession of the subject house in case of refusal by the buyer to pay on time the due installment contracts receivable. This risk is further mitigated because the corresponding title to the subdivision units sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

With respect to credit risk arising from the other financial assets of the Group, which comprise of cash and cash equivalents and AFS financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group manages its cash by maintaining cash accounts with banks which have demonstrated financial soundness for several years. The Group's investments in AFS are incidental to its housing projects and are considered by the Group to be of high quality because these are investments with the biggest electric utility company in the country.

The maximum exposure to credit risk for the components of the balance sheet in March 31, 2010 pertains to its total receivables of ₱19.7 billion. The maximum exposure is shown gross, before the effect of mitigation through the use of collateral agreements. The subject lots and residential houses sold are held as collateral for the all installment contracts receivables.

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

### *Liquidity Risk*

The Group monitors its cash flow position, debt maturity profile and overall liquidity position in assessing its exposure to liquidity risk. The Group maintains a level of cash deemed sufficient to finance its cash requirements. Operating expenses and working capital requirements are sufficiently funded through cash collections. The Group's loan maturity profile is regularly reviewed to ensure availability of funding through adequate credit facilities with banks and other financial institutions.

The extent and nature of exposures to liquidity risk and how they arise as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk are the same for March 31, 2010 and December 31, 2009.

## Financial Assets and Liabilities

The following table sets forth the carrying values and fair values of the Group's financial assets and liabilities recognized as of March 31, 2010 and December 31, 2009 (in million pesos):

	Mar 31, 2010		Dec 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial Assets</b>				
<b>Loans and receivable</b>				
Cash and cash equivalents	₱2,377	₱2,377	₱3,011	₱3,011
Short term investments	139	139	136	136
Installment contract receivables	17,142	17,921	15,702	16,416
Other receivables	2,867	2,867	2,760	2,760
	22,525	23,304	21,609	22,323
<b>AFS investments</b>	289	289	289	289
Total Financial Assets	22,814	23,593	21,898	22,612
<b>Financial Liabilities at Amortized Cost</b>				
Bank loans	₱4,508	₱4,714	4,557	₱4,764
Accounts payable and other payables	5,053	5,052	5,430	5,430
Liabilities for purchased land	1,691	1,768	1,849	1,933
Payables to related parties	390	390	429	429
LTNs	494	443	495	444
Total Financial Liabilities	₱12,136	₱12,367	₱12,760	₱13,000

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

*Cash and cash equivalents and short-term investments:* Due to the short-term nature of the account, the fair value of cash and cash equivalents and short-term investments approximate the carrying amounts in the statement of financial position.

*Installment contracts receivable:* Estimated fair value of contracts receivable is based on the discounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date using the remaining terms of maturity. The discount rate used ranged from 4.5% to 6.0% in 2009 and in the three months ended March 31, 2010.

*Receivable from and payable to related parties:* due to the short-term nature of the account, carrying amounts approximate fair values.

*Other receivables:* due to the short-term nature of the account, the fair value of other receivables approximates the carrying amounts.

*AFS financial assets:* for AFS investment in unquoted equity securities, these are carried and presented at cost since fair value is not reasonably determine due to the unpredictable nature of future cash flows and without any other suitable methods of arriving at a reliable fair value approximate its fair value.

The AFS financial assets carried at cost are preferred shares of a utility company issued to the Group as a consequence of its subscription to the electricity services of the said utility company needed for the Group's residential units. The said preferred shares have no active market and the Group does not intend to dispose these because these are directly related to the continuity of its business.



*Accounts and other payables:* fair values of accounts and other payables and accrued expenses and payables to affiliated companies approximate their carrying amounts in the statement of financial position due to the short-term nature of the transactions.

*Bank loans, liabilities for purchased land, loans payable, LTNs, LTCP and FRNs:* estimated fair values of bank loans, liabilities for purchased land, loans payable, LTNs, LTCP and FRNs are based on the discounted value of future cash flows using the applicable rates for similar types of loans. Interest rates used in discounting cash flows ranges from 4.27% to 9.38% in 2009 and in the three months ended March 31, 2010 using the remaining terms to maturity.

The Group uses the following three-level hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

The Group has no financial instruments measured at fair value as of March 31, 2010 and December 31, 2009.

## MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### *Results of operations covering three months ended March 31, 2010 vs. three months ended March 31, 2009*

#### Revenues

##### *Real Estate*

The Company recorded revenue from real estate sales of ₱2,683.5 million for the three months ended March 31, 2010, an increase of 9.4% from ₱2,451.9 million in same period last year. This was primarily attributable to the increase in the overall percentage of completion of sold inventories of its business units during the three months of 2010 compared to three months of 2009. The Company uses the Percentage of completion method of revenue recognition where revenue is recognized in reference to the stages of development of the properties.

- Real estate revenue of Communities Philippines increased to ₱1,012.1 million for the three months ended March 31, 2010, an increase of 36.8% from ₱739.6 million for the three months ended March 31, 2009. This increase was principally due to increase in Communities Philippines' completion of sold inventories from its various projects for the period. Communities Philippines is the business unit of Vista Land that offers residential properties outside the Mega Manila area.
- Real estate revenue of Camella Homes decreased by 13.1% to ₱729.0 million for the three months ended March 31, 2010 compared to the ₱838.9 million for the three months ended March 31, 2009. This was due to slight decrease in the completion of sold inventories of various Camella Homes projects. Camella Homes caters to the low and affordable segment of the market.
- Real estate revenue of Brittany decreased by 42.4% to ₱258.4 million for the three months ended March 31, 2010 from ₱448.3 million in the same period last year. This was due to the decrease in the completion of sold inventories of Brittany's various projects. Brittany caters to the high-end segment of the market.
- Real estate revenue of Crown Asia increased by 4.5% to ₱444.5 million for the three months ended March 31, 2010 from ₱425.2 million in the three months ended March 31, 2009. This was due to the increase in the completion of sold inventories of Crown Asia's different projects period. Crown Asia is Vista Land's business unit for the middle income segment of the market
- Real estate revenue from Vista Residences for the quarter ended March 31, 2010 amounted to ₱239.5

##### *Unrealized foreign exchange gains (losses)*

Unrealized foreign exchange loss of ₱28.0 million for the three months ended March 31, 2009 was reversed by an unrealized foreign exchange gain of ₱8.6 million for the three months ended March 31, 2010 due to the appreciation of the reporting currency for the period.

##### *Interest Income*

Interest income increased to ₱196.3 million for the three months ended March 31, 2010 from ₱157.7 million for the three months ended March 31, 2009. The 24.5% increase was due to the higher collection of interest for the period.

### ***Miscellaneous***

Miscellaneous revenue decreased by 45.6% to ₱58.1 million for the three months ended March 31, 2010 from ₱106.8 million in the three months ended March 31, 2009 due to decline in real estate sales deposit forfeitures.

### **Costs and Expenses**

Cost and expenses increased by 10% to ₱2,094.5 million in the three months ended March 31, 2010 from ₱1,904.3 million in the three months ended March 31, 2009. The 10% increase in the account was primarily attributable to the following:

- Cost of real estate sales increased by 8.5% to ₱1,376.8 million for the three months ended March 31, 2010 from ₱1,268.7 million for the three months ended March 31, 2009. This was primarily due to increase in the overall recorded sales of Vista Land's business units.
- Operating expenses increased by 13.3% to ₱586.8 million for the three months ended March 31, 2010 from ₱517.9 million for the three months ended March 31, 2009. This was primarily due to the following:
  - an increase in commissions to ₱155.8 million for the three months ended March 31, 2010 from ₱147.1 million for the three months ended March 31, 2009 primarily due to increased real estate sales;
  - an increase in the advertising and promotions to ₱152.0 million for the three months ended March 31, 2010 from ₱132.4 million for the three months ended March 31, 2009 resulting from aggressive marketing activities for the period; and
  - a decrease in repairs and maintenance to ₱43.9 million for the three months ended March 31, 2010 from ₱46.3 million for the three months ended March 31, 2009 due to an decrease in the number of projects for repair for the period.
- Interest and financing charges increased by 11.4% to ₱131.0 million for the three months ended March 31, 2010 from ₱117.6 million for the three months ended March 31, 2009 due to the increase of the interest bearing payables of the Company.

### **Provision for Income Tax**

Provision for income tax was ₱157.6 million in the three months ended March 31, 2010 and ₱192.1 million in the three months ended March 31, 2009, representing a decrease of 18.0%. The decrease was due primarily to the lower taxable income for the period.

### **Net Income**

As a result of the foregoing, the Company's net income increased by 17.3% to ₱694.3 million in the three months ended March 31, 2010 from ₱592.0 million in the three months ended March 31, 2009.

For the three months ended March 31, 2010, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

There are no significant elements of income or loss that did not arise from the Company's continuing operations.

***Financial Condition as of March 31, 2010 vs. December 31, 2009***

Total assets as of March 31, 2010 were ₱55,131.7 million compared to ₱54,636.2 million as of December 31, 2009, or a 0.9% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments posted a decline of 20%, from ₱3,146.6 million as of December 31, 2009 to ₱2,516.4 million as of March 31, 2010 due to increase in the payments of working capital expenses.
- Receivables increased by 8.5% from ₱18,137.6 million as of December 31, 2009 to ₱19,671.5 million as of March 31, 2010 due to the revenue recognized for the period.
- Property and Equipment increased by 4.3% from ₱92.2 million as of December 31, 2009 to ₱96.1 million as of March 31, 2010 due primarily to the acquisitions for the period.

Total liabilities as of March 31, 2010 were ₱19,053.0 million compared to ₱19,251.7 million as of December 31, 2009, or a 1% decrease. This was due to the following:

- Accounts and other payables decreased by 6.9% to ₱5,055.1 million as of March 31, 2010 from ₱5,430.0 million as of December 31, 2009 due to payments made during the period.
- Customers' advances and deposits increased by 7.1% to ₱3,897.7 million as of March 31, 2010 from ₱3,638.5 million as of December 31, 2009 due to a higher real time sales for the period.
- Liabilities for purchased land decreased by 8.6% from ₱1,848.6 million as of December 31, 2009 to ₱1,690.6 million as of March 31, 2010 due to payments made during the period.
- Due to related parties decreased by 9.1% from ₱428.9 million as of December 31, 2009 to ₱389.9 million as of March 31, 2010 due to settlements made during the period.
- Pension liabilities increased by 5.6% from ₱132.5 million as of December 31, 2009 to ₱139.9 million as of March 31, 2010 due to accruals made during the period.
- Deferred tax liabilities (net) posted a decrease of 6.0% from ₱2,625.8 million as of December 31, 2009 to ₱2,783.6 million as of March 31, 2010. The increase in the account was due primarily recognition of the timing difference between the taxable and recorded revenues.

Total stockholder's equity increased by 2.0% to ₱36,078.7 million as of March 31, 2010 from ₱35,384.5 million as of December 31, 2009 due to the net profit realized for the period.

Considered as the top five key performance indicators of the Company as shown below:

<b>Key Performance Indicators</b>	<b>3/31/2010</b>	<b>12/31/2009</b>
Current ratio <sup>(a)</sup>	1.97:1	1.80:1
Debt-to-equity ratio <sup>(b)</sup>	0.53:1	0.54:1
Interest expense/Income before Interest expense <sup>(c)</sup>	13.3%	13.0%
Return on assets <sup>(d)</sup>	1.3%	1.1%
Return on equity <sup>(e)</sup>	1.9%	1.7%

Notes:

- (a) *Current Ratio: This ratio is obtained by dividing the Current Assets (Cash and Cash Equivalents, Short term cash investments, Current Receivables and Other Current Assets) of the Company by its Current liabilities (Bank loans, Accounts and Other Payables, Current Portion of Bank Loans and Current Liabilities for purchased land). This ratio is used as a test of the Company's liquidity.*
- (b) *Debt-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.*
- (c) *Interest expense/Income before interest expense: This ratio is obtained by dividing interest expense for the period by its income before interest expense. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably*
- (d) *Return on assets: This ratio is obtained by dividing the Company's net income by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.*
- (e) *Return on equity: This ratio is obtained by dividing the Company's net income by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.*

*Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies*

Current ratio as of March 31, 2010 improved from that of December 31, 2009 due to the increase in the accounts receivable and the decrease in the account and other payables. The increase in the accounts receivable was due to the revenue recognized for the period while the decrease in the accounts and other payables was due to payments made during the period.

Return on asset was slightly higher in March 31, 2010 compared to March 31, 2009 due to the higher net income recorded for the 1<sup>st</sup> quarter of 2010.

Return on equity increased due to the higher net income recorded for the 1<sup>st</sup> quarter of 2010 compared to that of the prior period.

### **Material Changes to the Company's Balance Sheet as of March 31, 2010 compared to December 31, 2009 (increase/decrease of 5% or more)**

Cash and cash equivalents including short term cash investments posted a decline of 20%, from ₱3,146.6 million as of December 31, 2009 to ₱2,516.4 million as of March 31, 2010 due to increase in the payments of working capital expenses.

Receivables increased by 8.5% from ₱18,137.6 million as of December 31, 2009 to ₱19,671.5 million as of March 31, 2010 due to the revenue recognized for the period.

Property and Equipment increased by 4.3% from ₱92.2 million as of December 31, 2009 to ₱96.1 million as of March 31, 2010 due primarily to the acquisitions for the period.

Accounts and other payables decreased by 6.9% from ₱5,430.0 million as of December 31, 2009 to ₱5,055.1 million as of March 31, 2010 due to payments made during the period.

Customers' advances and deposits increased by 7.1% from ₱3,638.5 million as of December 31, 2009 to ₱3,897.7 million as of March 31, 2010 due to payments made during the period.

Liabilities for purchased land decreased by 8.6% from ₱1,848.6 million as of December 31, 2009 to ₱1,690.6 million as of March 31, 2010 due to payments made during the period.

Due to related parties decreased by 9.1% from ₱428.9 million as of December 31, 2009 to ₱389.9 million as of March 31, 2010 due to settlements made during the period.

Pension liabilities increased by 5.6% from ₱132.5 million as of December 31, 2009 to ₱139.9 million as of March 31, 2010 due to accruals made during the period.

Deferred tax liabilities (net) posted a decrease of 6.0% from ₱2,625.8 million as of December 31, 2009 to ₱2,783.6 million as of March 31, 2010. The increase in the account was due primarily recognition of the timing difference between the taxable and recorded revenues.

**Material Changes to the Company's Statement of income for the three months ended March 31, 2010 compared to the three months ended March 31, 2009 (increase/decrease of 5% or more)**

Revenue from real estate sales increased by 9.4% from ₱2,451.9 million for the three months ended March 31, 2009 to ₱2,683.5 million for the three months ended March 31, 2010 mainly due to the increase in the overall percentage of completion of sold inventories of Vista Land's business units during the three months of 2010 compared to three months of 2009.

Unrealized foreign exchange losses decreased by 130.6% from a loss ₱28.0 million for the three months ended March 31, 2009 to a gain of ₱8.6 million for the three months ended March 31, 2010 due to the appreciation of the reporting currency for the period.

Interest income increased by 24.5% from ₱157.7 million for the three months ended March 31, 2009 to ₱196.3 million for the three months ended March 31, 2010 due to the higher collection of interest for the period.

Miscellaneous revenue decreased by 45.6% from ₱106.8 million for the three months ended March 31, 2009 to ₱58.1 million for the three months ended March 31, 2010 to decline in real estate sales deposit forfeitures.

Operating expenses increased by 13.3% from ₱517.9 million for the three months ended March 31, 2009 to ₱586.8 million for the three months ended March 31, 2010 mainly due to decrease in repairs with an increase in advertising and promotions and commissions resulting from aggressive marketing activities.

Interest and financing charges increased by 11.4% from ₱117.6 million in the three months ended March 31, 2009 to ₱131.0 million in the three months ended March 31, 2010 due to the increase of the interest bearing payables of the Company.

Provision for income tax decreased by 18.0% from ₱192.1 million for the three months ended March 31, 2009 to ₱157.6 million for the three months ended March 31, 2010 mainly due primarily to the lower taxable income for the period.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company. The Subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for all its real estate projects.

The Company is contingently liable with respect to certain lawsuits and other claims which are being contested by the subsidiaries and their legal counsels. Management and their legal counsels believe that the final resolution of these claims will not have a material effect on the consolidated financial statements.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Company's liquidity in any material way. The Company sourced its capital requirements through a mix of internally generated cash, sale of liquid assets like installment contracts receivables, pre-selling and joint venture undertakings. The Company does not expect any material cash requirements beyond the normal course of the business. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation except for those items disclosed in the 1<sup>st</sup> Quarter of 2010 Financial Statements.

There are no material off-balance sheet transactions, arrangements, obligation (including contingent obligations), or other relationships of the Company with unconsolidated entities or other persons created during the reporting period except those disclosed in the 1<sup>st</sup> Quarter of 2010 Financial Statements.

There are no material commitments for capital expenditures, events or uncertainties that have had or that are reasonably expected to have a material impact on the continuing operations of the Company.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

There are no explanatory comments on the seasonality of the operations. There are no material events subsequent to the end of the fiscal period that have not been reflected in the financial statements.

There are no material amounts affecting assets, liabilities, equity, net income or cash flows that are unusual in nature; neither are there changes in estimates of amounts reported in a prior period of the current financial year.

## **COMMITMENTS AND CONTINGENCIES**

The Parent Company's subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for its entire real estate project.

## **PART II - OTHER INFORMATION**

### **Item 3. 1st Quarter Developments**

- A.** New Projects or Investments in another line of business or corporation.

*None*

- B.** Composition of Board of Directors

Marcelino C. Mendoza	Chairman of the Board
Benjamarie Therese N. Serrano	Director, President & CEO
Manuel Paolo A. Villar	Director, CFO
Cynthia J. Javarez	Director, Controller
Mark A. Villar	Director
Ruben O. Fruto	Independent Director
Marilou Adea	Independent Director
Gemma M. Santos	Corporate Secretary

- C.** Performance of the corporation or result/progress of operations.

*Please see unaudited Financial Statements and Management's Discussion and Analysis.*

- D.** Declaration of Dividends.

**₱0.033 per share Cash Dividend**

Declaration Date: November 23, 2009

Record date: December 8, 2009

Payment date: December 29, 2009

**₱0.064 per share Cash Dividend**

Declaration Date: April 2, 2008

Record date: April 17, 2008

Payment date: May 14, 2008

- E.** Contracts of merger, consolidation or joint venture; contract of management, licensing, marketing, distributorship, technical assistance or similar agreements.

*None*

- F.** Offering of rights, granting of Stock Options and corresponding plans thereof.

*None.*

- G.** Acquisition of additional mining claims or other capital assets or patents, formula, real estate.

*Not Applicable..*

- H.** Other information, material events or happenings that may have affected or may affect market price of security.

*None.*

- I.** Transferring of assets, except in normal course of business.

*None.*



**Item 4. Other Notes as of 1<sup>st</sup> Quarter 2010 Operations and Financials.**

- J.** Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.

*None.*

- K.** Nature and amount of changes in estimates of amounts reported in prior periods and their material effect in the current period.

*There were no changes in estimates of amounts reported in prior interim period or prior financial years that have a material effect in the current interim period.*

- L.** New financing through loans/ issuances, repurchases and repayments of debt and equity securities.

*See Notes to Financial Statements and Management Discussion and Analysis.*

- M.** Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.

*None*

- N.** The effect of changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long term investments, restructurings, and discontinuing operations.

*None*

- O.** Changes in contingent liabilities or contingent assets since the last annual balance sheet date.

*None*

- P.** Existence of material contingencies and other material events or transactions during the interim period

*None.*

- Q.** Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

*None*

- R.** Material off-balance sheet transactions, arrangements, obligations (including contingent obligations) , and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

*None.*

- S.** Material commitments for capital expenditures, general purpose and expected sources of funds.

*The movement of capital expenditures being contracted arose from the regular land development and housing requirements which are well within the regular cash flow budget coming from internally generated funds.*

- T.** Known trends, events or uncertainties that have had or that are reasonably expected to have impact on sales/revenues/income from continuing operations.

*As of March 31, 2010, no known trends, events or uncertainties that are reasonably expected to have impact on sales/revenues/income from continuing operations except for those being disclosed in the 1<sup>st</sup> Quarter 2010 financial statements.*

- U.** Significant elements of income or loss that did not arise from continuing operations.

*None.*

- V.** Causes for any material change/s from period to period in one or more line items of the financial statements.

*None.*

- W.** Seasonal aspects that had material effect on the financial condition or results of operations.

*None.*

- X.** Disclosures not made under SEC Form 17-C.

*None.*

## SIGNATURES

Pursuant to the requirements of Section 17 of the SRC and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized.

**Vista Land & Lifescapes, Inc.**  
Issuer

By:



CYNTHIA J. JAVAREZ  
Controller

Date: May 14, 2010